

**UPPER DAUPHIN INDUSTRIAL  
DEVELOPMENT AUTHORITY**

**YEARS ENDED  
DECEMBER 31, 2018 AND 2017**

**UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY**

YEARS ENDED DECEMBER 31, 2018 AND 2017

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## Independent Auditors' Report

Members of the Board  
Upper Dauphin Industrial Development Authority  
Harrisburg, Pennsylvania

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Upper Dauphin Industrial Development Authority (the Authority), as of and for the years ended December 31, 2018 and 2017 and the related notes to the financial statements, which collectively comprise the Authority's financial statements as listed in the table of contents.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Authority's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the Authority's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Upper Dauphin Industrial Development Authority as of December 31, 2018 and 2017, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

### *Management Discussion and Analysis*

The Authority has omitted the Management's Discussion and Analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the financial statements. Such missing information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic or historical context. Our opinion on the financial statements is not affected by this missing information.

### *Other Supplementary Information*

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of projects outstanding is presented for purposes of additional analysis and is not a required part of the financial statements. The schedule of projects outstanding is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of projects outstanding is fairly stated, in all material respects, in relation to the financial statements as a whole.

*Brown Schultz Steidman & Fritz*

Camp Hill, Pennsylvania  
July 17, 2019

**UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY**

**STATEMENTS OF NET POSITION – DECEMBER 31, 2018 AND 2017**

	<u>2018</u>	<u>2017</u>
<b>ASSETS</b>		
Current assets:		
Cash in bank:		
Checking	\$ 3,562	\$ 3,891
Money market	<u>6,788</u>	<u>7,631</u>
Total assets	<u><u>\$ 10,350</u></u>	<u><u>\$ 11,522</u></u>
<b>NET POSITION</b>		
Net position, unrestricted	<u><u>\$ 10,350</u></u>	<u><u>\$ 11,522</u></u>

See notes to financial statements.

**UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY**  
**STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**YEARS ENDED DECEMBER 31, 2018 AND 2017**

	<u>2018</u>	<u>2017</u>
Operating revenues, annual membership dues	<u>\$ 1,000</u>	<u>\$ 1,100</u>
Operating expenses:		
Advertising	74	123
Legal fees	512	500
Website	195	227
Auditing fees	1,300	1,250
Bank charges	<u>96</u>	<u>80</u>
Total operating expenses	<u>2,177</u>	<u>2,180</u>
Net operating loss	(1,177)	(1,080)
Nonoperating revenues, interest income	<u>5</u>	<u>8</u>
Change in net position	(1,172)	(1,072)
Net position:		
Beginning of year	<u>11,522</u>	<u>12,594</u>
End of year	<u><u>\$ 10,350</u></u>	<u><u>\$ 11,522</u></u>

See notes to financial statements.

**UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY**

**STATEMENTS OF CASH FLOWS**

YEARS ENDED DECEMBER 31, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:		
Receipts from annual membership dues	\$ 1,000	\$ 1,500
Payments to suppliers	<u>(2,177)</u>	<u>(2,180)</u>
Net cash used in operating activities	(1,177)	(680)
Cash flows provided by investing activities, interest income	<u>5</u>	<u>8</u>
Net decrease in cash	(1,172)	(672)
Cash:		
Beginning	<u>11,522</u>	<u>12,194</u>
Ending	<u><u>\$ 10,350</u></u>	<u><u>\$ 11,522</u></u>
Reconciliation of net operating loss to net cash used in operating activities:		
Net operating loss	\$ (1,177)	\$ (1,080)
Adjustment to reconcile net operating loss to net cash used in operating activities, decrease in assets, annual membership dues receivable		<u>400</u>
Net cash used in operating activities	<u><u>\$ (1,177)</u></u>	<u><u>\$ (680)</u></u>
Reconciliation of cash:		
Cash in bank:		
Checking	\$ 3,562	\$ 3,891
Money market	<u>6,788</u>	<u>7,631</u>
	<u><u>\$ 10,350</u></u>	<u><u>\$ 11,522</u></u>

See notes to financial statements.

# UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY

## NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2018 AND 2017

### 1. Nature of organization and summary of significant accounting policies:

#### *Organization and purpose:*

Upper Dauphin Industrial Development Authority (the Authority) was incorporated on February 13, 1974, pursuant to the provisions of the Pennsylvania Economic Development Financing Law, Act of August 23, 1967. The Authority was incorporated by the Borough of Millersburg, Dauphin County, Pennsylvania. The Authority exists and operates to assist in providing business loans to area business owners. It charges an annual membership fee to each business who obtains financing through the Authority.

The Authority provides conduit financing to qualified businesses through lending institutions by issuing tax-exempt government bonds. The lending institution, the Authority and the qualified business will enter into an agreement assuring the business will pay all outstanding debt to the bondholders. The Authority has no liability to pay the bondholders.

#### *Measurement focus, basis of accounting and financial statement presentation:*

The Authority's statements of net position, the statements of revenues, expenses and changes in net position and statements of cash flows are presented using the economic resources measurement focus. The accounting objectives of this measurement focus are the determination of operating income, changes in net position (or cost recovery), net position and cash flows. All assets, deferred outflows of resources, liabilities and deferred inflows of resources (whether current or noncurrent, financial or nonfinancial) associated with its activities are reported.

The financial statements are presented on the accrual basis of accounting. Under this method of accounting, revenues are recognized when earned and expenses are recorded when liabilities are incurred without regard to receipt or disbursement of cash.

The Authority's policy for defining operating activities in the statements of revenues, expenses and changes in net position are those that generally result from exchange transactions such as payments received for services and payments made to purchase those goods or services. Certain other transactions are reported as nonoperating activities and include the Authority's operating grants from state, federal and local sources and investment income.



# UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY

## NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2018 AND 2017

### 1. Nature of organization and summary of significant accounting policies (continued):

#### *Reporting entity:*

Accounting principles generally accepted in the United States of America require that the reporting entity include (1) the primary government, (2) organizations for which the primary government is financially accountable and (3) other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. The criteria set forth in GASB standards have been considered, and there are no agencies or entities which should be presented with the Authority.

#### *Net position:*

Net position is displayed in three components:

- a. Net investment in capital assets – Consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of any notes or lease obligations attributable to the acquisition, construction or improvement of those assets.
- b. Restricted net position – Consists of net position with constraints placed on their use either by external groups such as creditors, grantors, contributors or laws and regulations of other governments or law through constitutional provisions or enabling legislation.
- c. Unrestricted net position – All other net position that does not meet the definition of restricted or net investment in capital assets.

#### *Use of estimates:*

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY**

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2018 AND 2017

**2. Deposits and custodial credit risk, deposits:**

*Deposits:*

Cash consists of:

	2018		2017	
	Bank	Book	Bank	Book
BB&T:				
Checking	\$ 3,562	\$ 3,562	\$ 3,891	\$ 3,891
Money market	6,788	6,788	7,631	7,631
	<u>\$ 10,350</u>	<u>\$ 10,350</u>	<u>\$ 11,522</u>	<u>\$ 11,522</u>

Statutes authorize the Authority to deposit in the following types of investments:

- United States treasury bills
- Obligations of the United States government and federal agencies
- Insured savings and checking accounts and certificates of deposits in banks, savings and loan association and credit unions
- General obligation bonds of the federal government, the Commonwealth of Pennsylvania or any state agency or of any Pennsylvania political subdivision
- Shares of mutual funds whose investments are restricted to the above categories
- Repurchase agreements collateralized by United States treasury bills or federal agency securities
- Commercial paper issued by corporations or other business entities organized in accordance with federal and state law, with a maturity not to exceed 270 days and the issuing corporation or business entity is rated in the top short-term category by at least two nationally recognized statistical ratings organizations
- Bankers' acceptances that do not exceed 180 days' maturity and the accepting bank is rated in the top short-term category by at least two nationally recognized statistical ratings organizations
- Negotiable certificates of deposit with a remaining maturity of three years or less, issued by a nationally or state-chartered bank, a federal or state savings and loan association or a state-licensed branch of a foreign bank.

**UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY**

**NOTES TO FINANCIAL STATEMENTS**

**YEARS ENDED DECEMBER 31, 2018 AND 2017**

**2. Deposits and custodial credit risk, deposits (continued):**

*Custodial credit risk, deposits:*

Custodial credit risk is the risk that, in the event of a bank failure, the Authority's deposits may not be returned to it. By the state statute, all deposits in excess of FDIC insurance coverage must be collateralized. All of the Authority's deposits were covered by FDIC insurance coverage as of December 31, 2018 and 2017. The Authority does not have a deposit policy for custodial credit risk.

**3. Subsequent events:**

The Authority has evaluated subsequent events through July 17, 2019, the date which the financial statements were available to be issued.

**UPPER DAUPHIN INDUSTRIAL DEVELOPMENT AUTHORITY**

**SCHEDULE OF PROJECTS OUTSTANDING**

YEAR ENDED DECEMBER 31, 2018  
(See independent auditors' report)

<u>Project name</u>	<u>Date of issue</u>	<u>Original principal</u>	<u>2018 fees collected</u>
Jonestown Bank & Trust Co., Bethesda Mission Project	12/19/2012	\$ 2,300,000	
Chase Manhattan Trust Co. of PA, Association of Independent Colleges & Universities of Pennsylvania:			
Tax-Exempt Bond	7/23/1998	1,300,000	
Tax-Exempt Bond	12/22/2015	875,000	\$ 400
Santander Bank:			
Londonderry School	3/19/2003	2,000,000	300
Homeland Center	5/22/2003	6,100,000	300
Shadowfax Corp.:			
Tax-Exempt Term Loan	2/20/2003	3,000,000	
Tax-Exempt Non-Revolver Line of Credit	2/20/2003	1,200,000	
Revolving Credit Facility Loan	2/20/2003	1,000,000	
		<u>\$ 17,775,000</u>	<u>\$ 1,000</u>